

**Particulars****About Your Organisation****Organisation Name**

AAK AB

**Corporate Website Address**<http://www.aak.com/>**Primary Activity or Product**

- Processor and/or Trader

**Related Company(ies)**

Yes

Company	Primary Activity	RSPO Member
AAK (UK) Ltd	Processor and/or Trader	Yes
AAK USA Inc.	Processor and/or Trader	Yes
AAK Sweden AB	Processor and/or Trader	Yes
AAK Denmark A/S	Processor and/or Trader	Yes
AarhusKarlshamn Latin America S.A.	Processor and/or Trader	Yes
AAK Mexico S.A. de C.V.	Processor and/or Trader	Yes
AarhusKarlshamn Netherlands BV	Processor and/or Trader	Yes
AAK Belgium N.V.	Processor and/or Trader	Yes
AAK do Brasil Indústria e Comércio de Óleos Vegetais Ltda.	Processor and/or Trader	Yes
AAK China Ltd	Processor and/or Trader	Yes
AAK Colombia	Processor and/or Trader	Yes
AAK Malaysia Sdn. Bhd	Processor and/or Trader	Yes
AAK Turkey Gıda Sanay ve Ticaret Limited Sirket	Processor and/or Trader	Yes
Oasis Foods Company	Processor and/or Trader	Yes

**Membership**

Membership Number	Membership Category	Membership Sector
2-0001-04-000-00	Ordinary	Palm Oil Processors and/or Traders

## Palm Oil Processors and Traders

### Operational Profile

#### 1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Animal feed supplier

---

#### 1.2 Operation and Certification Progress

--

---

#### 1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?

Yes

---

#### 1.3 Total volume of all palm oil products handled in the year (Tonnes)

--

---

##### 1.3.1 Total volume of Crude Palm Oil (CPO) handled in the year (Tonnes)

317,000

---

##### 1.3.2 Total volume of Palm Kernel Oil (PKO) handled in the year (Tonnes)

148,000

---

##### 1.3.3 Total volume of other Palm Oil Derivatives and Fractions handled in the year (Tonnes)

430,000

---

##### 1.3.4 Total volume of all palm oil and palm oil derived products handled in the year (Tonnes)

895,000

---

1.4 Volume handled in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions handled in the year that is RSPO-certified (Tonnes)
1.4.1	Book & Claim	18,100.00	-	-
1.4.2	Mass Balance	-	41,000.00	11,500.00
1.4.3	Segregated	120,600.00	2,000.00	50,500.00
1.4.4	Identity Preserved	-	-	-
1.4.5	Total volume of Oil Palm handled that is RSPO-certified:	138,700.00	43,000.00	62,000.00

What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe --%  
 India --%  
 China --%  
 South East Asia --%  
 North America --%

## Time-Bound Plan

2.1 Date of first supply chain certification (planned or achieved)

2010

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2013

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

All principal operating sites are certified for SG or MB. Sites not certified have been recently acquired and a plan to be certified within the next year or process relatively small quantities (less than 1% of AAK total)

2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2020

**2.5 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.**

Sustainable sourcing of raw materials is part of the backbone of AAK's strategy. Therefore producing oil palm sustainably is of the utmost importance. The targets to handle only RSPO certified crude palm oil by 2018 and all other palm purchases to be certified by 2020 remain - as always subject to availability and customer demand. In addition AAK has achieved significant traceability progress, including 100% traceability for palm sourced from origin.

**2.6 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?**

AAK actively promotes all RSPO supply chain options to its customers. Through a global network of local champions in conjunction with the global AAK Palm Sustainability Task Force, AAK works with customers to deliver certified solutions. All relevant AAK staff take part in regular e-learning to ensure their own knowledge is of the highest standard.

AAK continues to believe the most effective way to achieve the RSPO's ambition of certified palm oil becoming the norm is the active promotion of GreenPalm certificate trading. GreenPalm directly rewards all certified producers and provides a straightforward mechanism for all end users to provide those rewards. AAK also recognises that some customers may prefer other supply chain options. AAK is committed to making those options available when so requested.

**GHG Emissions****3.1 Are you currently assessing the GHG emissions from your operations?**

Yes

**3.2 Do you publicly report the GHG emissions of your operations?**

Yes

**Actions for Next Reporting Period****4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain**

AAK was a founder member of the RSPO and has been a member of the Board ever since. AAK is actively involved in the Trade and Traceability Standing Committee and the Communication and Claims Standing Committee. AAK continues to promote the GreenPalm system offering practical support to all RSPO members. Throughout AAK the promotion of certified sustainable palm oil is a key priority.

**Reasons for Non-Disclosure of Information****5.1 If you have not disclosed any of the above information please indicate the reasons why**

The geographic split of volume at 1.5 and 1.6 has not been disclosed due to commercial confidentiality.

**Application of Principles & Criteria for all members sectors****6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:**

- Water, land, energy and carbon footprints
- Land Use Rights
- Ethical conduct and human rights
- Labour rights
- Stakeholder engagement

**6.2 Where relevant, what prevents you from trading/processing only CSPO?**

The fundamental issue is the availability of supply, particularly relating to more complex products, together with a lack of demand in some areas. The other major difficulty is the logistical difficulty of segregation through processing plants.

**Commitments to CSPO uptake**

**As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?**

Yes

**Please specify:**

--

---

**7.1. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why:**

Not applicable for processors and traders

---

### **Concession Map**

**Do you agree to share your concession maps with the RSPO?**

No

**Please explain why: --**

---

## Challenges

**1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?**

Procurement remains difficult for certain fractions and in particular PKO. In additions many mills and their supply bases are not able to supply SG. Nevertheless, AAK use of CSPO has grown significantly.

---

**2 How would you qualify RSPO standards as compared to other parallel standards?**

--

---

**Cost Effective:**

Yes

---

**Robust:**

Yes

---

**Simpler to Comply to:**

Yes

---

**3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)**

AAK has supported the vision of the RSPO by providing funding and resources, and most importantly actively participating in initiatives and speaking engagements globally. Business to business education has become a growing focus within AAK.

---

**4 Other information on palm oil (sustainability reports, policies, other public information)**

See [www.aak.com](http://www.aak.com)

---