## Particulars

<table>
<thead>
<tr>
<th>Organisation Name</th>
<th>A. Saumweber GmbH</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Website Address</td>
<td><a href="http://www.saumweber.biz">www.saumweber.biz</a></td>
</tr>
<tr>
<td>Primary Activity or Product</td>
<td>Manufacturer</td>
</tr>
<tr>
<td>Related Company(ies)</td>
<td>None</td>
</tr>
<tr>
<td>Country Operations</td>
<td>Germany</td>
</tr>
<tr>
<td>Membership Number</td>
<td>4-0187-11-000-00</td>
</tr>
<tr>
<td>Membership Type</td>
<td>Ordinary Members</td>
</tr>
<tr>
<td>Membership Category</td>
<td>Consumer Goods Manufacturers</td>
</tr>
</tbody>
</table>
Consumer Goods Manufacturers

Operational Profile

1.1 Please state what your main activity(ies) is/are within manufacturing

- End-product manufacturer
- Ingredient manufacturer
- Own-brand

Operations and Certification Progress

2.1 Do you have a system for calculating how much palm oil and palm oil products you use?
Yes

2.2.1 Do you manufacture for:
Private Label

2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year:
527.00

2.2.3 Total volume of Palm Kernel Oil used in the year:
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2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year:
235.00

2.2.5 Total volume of all palm oil products you used in the year:
762.00
2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:

### In Your Private Label

<table>
<thead>
<tr>
<th>No</th>
<th>Description</th>
<th>Refined palm oil/RBD palm oil (Tonnes)</th>
<th>Palm Kernel Oil (Tonnes)</th>
<th>Palm based derivatives or fractions (Tonnes)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Book &amp; Claim</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Mass Balance</td>
<td>527.00</td>
<td>235.00</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Segregated</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Identity Preserved</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Total volume of palm oil handled that is RSPO-certified</td>
<td>527.00</td>
<td>235.00</td>
<td></td>
</tr>
</tbody>
</table>

2.4.1 Volume of Palm Kernel Expeller used/handled:

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2.4.2 What type of products do you use CSPO for?

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2.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

No

- no demand from our customers

Report on supplier who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

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### Time-Bound Plan

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2011

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2012

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2012

3.4 Do your (own brand) commitments cover your company’s companies’ global use of palm oil?

Yes
3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies?

No

When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers’ brands that you sell?

--

3.6 Which countries that your organization operates in do the above commitments cover?

Germany

3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies

- Finella Range Clean Label +250 to in 2014
- Finella Gold Clean Label +200 to in 2014
- other Products with certified sustainable palm oil +100 to in 2014

Strategies:
- Promote trade-related articles in trade magazines
- Advertising in trade magazines
- Participation in fairs
- Publication in company informations/hompage/products
- customer discussions
- customer training
- employee training

3.8 Date of first supply chain certification (planned or achieved)

2011

Trademark Related

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

Yes

- Please state for which product range(s) you intend to apply the Trademark and when you plan to start

2012

GHG Emissions

5.1 Do you publicly report the GHG emissions of your operations?

No

- Please upload related report:

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- Add link to website

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- no demand from our customers
5.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions?

No

- Please upload related report:

- Add link to website

- no demand from our customers

Actions for Next Reporting Period

6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil.

Promote trade-related articles in trade magazines
Advertising in trade magazines
Participation in fairs
Publication in company informations/hompage/products
customer discussions
customer training
employee training

Reasons for Non-Disclosure of Information

7.1 If you have not disclosed any of the above information, please indicate the reasons why

- Others:

Application of Principles & Criteria for all members sectors

8.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- Water, land, energy and carbon footprints
- Ethical conduct and human rights

- Water, land, energy and carbon footprints

M-Policies-to-PNC-waterland.pdf
For administration purpose, attachment files are renamed automatically

- Land Use Rights

- Ethical conduct and human rights

M-Policies-to-PNC-ethicalconducthr.pdf
For administration purpose, attachment files are renamed automatically

- Labour rights
- Stakeholder engagement

8.2 What steps will/has your organization taken to support these policies?

Commitments to CSPO uptake

As you don’t source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions:
Do you have plans to?

9.1 Do you have plans to immediately cover the gap using Book & Claim?
No

- How and when do you plan to immediately cover the gap using Book & Claim?

- no demand from our customers
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?
   Integration to our quality system

2 How would you qualify RSPO standards as compared to other parallel standards?
   --
   Cost Effective: Yes
   Robust: Yes
   Simpler to Comply to: similar

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)
   Participation in fairs
   Publication in company informations/hompage/products
   Customer discussions

4 Other information on palm oil (sustainability reports, policies, other public information):
   no