### Particulars

**About Your Organisation**

1.1 Name of your organization

Zschimmer & Schwarz CHEMIE GmbH

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- [ ] Grower
- [x] Processor and/or Trader
- [ ] Consumer Goods Manufacturer
- [ ] Retailer and/or Wholesaler
- [ ] Bank and/or Investor
- [ ] Social and/or Development NGO
- [ ] Environmental and/or Conservation NGO
- [ ] Supply Chain Associate
- [ ] Affiliate

1.3 Membership number

2-0666-16-000-00

1.4 Membership category

Palm Oil Processors and/or Traders

1.5 Membership sector

Ordinary
**Processor and/or Trader**

1. Operational Profile

1.1 Please state your main activity(ies) within the palm oil supply chain. Please select the option(s) that apply to you

- ☐ Refiner of CPO and PKO
- ☑ Trader with physical possession
- ☑ Trader without physical possession
- ☐ Palm kernel crusher
- ☑ Food and non-food ingredients producer
- ☐ Power, energy and biofuel
- ☐ Animal feed producer
- ☐ Producer of oleochemicals
- ☐ Distributor and wholesaler
- ☐ Other

Other:

2. Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil owned and/or managed by the member and/or all entities that belong to the group.

OP derivatives are raw materials used in manufacture of surfactants and other chemical auxiliaries. Demand for certified materials comes predominantly from personal care industry.

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

Applies globally

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined palm oil handled/traded/processed in the year (tonnes)

N/A

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year (tonnes)

N/A

2.2.3 Total volume of palm kernel expeller handled/traded/processed in the year (tonnes)

N/A

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year (tonnes)

N/A

2.2.5 Total volume of all palm oil and oil palm products used in the year (tonnes)

N/A
2.3 Volumes of palm oil and oil palm products certified

<table>
<thead>
<tr>
<th>Description</th>
<th>Crude and Refined Palm Oil</th>
<th>Crude and Refined Palm Kernel Oil</th>
<th>Palm Kernel Expeller</th>
<th>Other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.1 RSPO Credits from Mill / Crusher</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.3.2 RSPO Credits from Independent Smallholder</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.3.3 Mass Balance (MB)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.3.4 Segregated (SG)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.3.5 Identity Preserved (IP)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.3.6 Total volume (tonnes)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

2.4 Volume sold in the year that is RSPO-certified (tonnes):

<table>
<thead>
<tr>
<th>Description</th>
<th>Crude and Refined Palm Oil</th>
<th>Crude and Refined Palm Kernel Oil</th>
<th>Palm Kernel Expeller</th>
<th>Other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.4.1 Mass Balance (MB)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.4.2 Segregated (SG)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.4.3 Identity Preserved (IP)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>2.4.4 Total volume (tonnes)</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil products sold by your company in the following regions:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Africa</td>
<td>2%</td>
</tr>
<tr>
<td>Oceania</td>
<td>0%</td>
</tr>
<tr>
<td>Europe</td>
<td>40%</td>
</tr>
</tbody>
</table>
2.5.4 North America
0%

2.5.5 Latin America
0%

2.5.6 Middle East
0%

2.5.7 China
0%

2.5.8 India
0%

2.5.9 Indonesia
0%

2.5.10 Malaysia
0%

2.5.11 Rest of Asia
0%

3. Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved).
2015

3.2 Year started/expected to start to handle/trade/process any RSPO-certified palm oil and oil palm products.
2016

3.2.1 If target has not been met, please explain why.
-

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities.
2022

3.3.1 If target has not been met, please explain why.
-
3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

2027

3.4.1 If target has not been met, please explain why.

-

3.5 Which countries do these commitments cover?

Germany, Italy

3.6 How do you proactively promote RSPO and RSPO-certified sustainable palm oil and oil palm products to your customers?

Zschimmer & Schwarz Chemie GmbH offered the first RSPO MB-certified products in 2016 and is continuously increasing the output by installing further RSPO Supply Chain Certifications for the relevant production sites and the respective licenses for our distributors and trade partners. In addition, Zschimmer & Schwarz is steadily increasing the portfolio of MB-certified oil palm products which are actively promoted in business to business communications depending on the market development. In 2018, we launched our new company website and an image brochure, explicitly pointing out our RSPO membership and the commitment to the use of sustainably produced oil palm derivatives. Moreover, we started first CSPO related trainings for our business units and partners playing in markets traditionally not concerned by this topic yet.

4. Trademark Use

4.1 Do you use or plan to use the RSPO Trademark on your own brand products?

No

4.2 Please select the countries where you use or intend to apply the Trademark

-

4.2.1 Please state the year when you began or plan to begin to apply the Trademark

-

4.3 Please explain why

☐ Challenging reputation of palm oil
☐ Confusion among end-consumers
☑ Costs of changing labels
☐ Difficulty of applying for RSPO Trademark
☑ Lack of customer demand
☑ Limited label space
☐ Low consumer awareness
☐ Low usage of palm oil
☐ Risk of supply disruption
☑ Others

Other:

not of interest in the B2B business

Zschimmer & Schwarz is not a consumer product manufacturer and currently does not see any need for labeling products with the RSPO trademark. However, once it seems reasonable we intend to use the RSPO Trademark for advertising material in selected business to business communications like e.g. leaflets or brochures but not on the packaging of the products.

5. Actions for Next Reporting Period
5.1 Outline activities that you will take in the coming year to promote the use of RSPO-certified palm oil and oil palm products along the supply chain.

Zschimmer & Schwarz will continue its efforts in broadening the product range of MB-certified oil palm-based products and will enhance the promotion thereof. As we consider the production and use of sustainable palm oil as part of our corporate responsibility and our commitment to a constant improvement regarding environmental protection issues, we will not stop encouraging our indecisive not yet certified partners, customers and suppliers to take part in the RSPO Supply Chain Certification System. This will include additional trainings, an extensive communication with our partners and the constant strive for identifying suitable supply chains and available certified raw materials needed for our production. Moreover, we are looking forward to achieving additional supply chain certificates for our not yet certified production sites. In general, a major portfolio shift towards more sustainable products is part of our strategic policy.

6. Non-Disclosure of Information

6.1 Information in the sections above are mandatory declarations in your ACOP. For confidentiality purposes, members may choose not to display volume data in Section 2 publicly; however, RSPO reserves the right to utilise the member’s data on an aggregate basis for sectoral and total analysis. Please check this box if the member chooses to have the data in Section 2 displayed publicly.

No - Redact volume data

7. Application of Principles & Criteria for all member sectors

7.1 Regarding your company’s sourcing, handling or trading, do you have organisational policies that are in line with the RSPO P&C? Select all relevant options.

7.1.A Water, land, energy and carbon footprints

File: --
Link: https://www.zschimmer-schwarz.com/en/company/responsibility/

7.1.B Land use rights

File: --
Link: --

7.1.C Ethical conduct and human rights

File: --

7.1.D Labour rights

File: --
Link: --

7.1.E Stakeholder engagement

File: --
Link: --

7.1.F None of the above. Please explain why.

-
7.2 What best practice guidelines or information has your organisation provided in the past year to facilitate the uptake of RSPO-certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Hitherto, corporate RSPO guidelines are for internal use only. We do trainings frequently and on demand and we appreciate referring to the official RSPO documents whenever additional supporting material is required. Related link: https://www.zschimmer-schwarz.com/en/company/responsibility/

8. Greenhouse Gas (GHG) Footprint

8.1 Are you currently reporting any GHG footprint?

No

8.1.1 Please upload your publicly available GHG report

File: --
Link: --

8.1.2 OR please insert the URL to the GHG section of your corporate website.

Link:

8.2 Please explain and justify why you are not calculating your GHG footprint. Please include any future plans you may have to calculate your GHG footprint.

planned for 2019/2020

8.3 What methodology are you using to calculate your GHG footprint?

-

9. Support for Oil Palm Smallholders

9.1 Are you currently supporting any oil palm Independent Smallholder groups?

No

9.2 How are you supporting them?

-

9.2.1 Do you have any future plans to support oil palm Independent Smallholders?

No

9.2.2 If yes, when do you plan to start your support for oil palm Independent Smallholders?

-

10. Challenges
10.1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- Others

Other:

Sourcing RSPO certified raw materials for production of chemical specialities is still quite challenging. The limited availability and the higher procurements costs are not well understood and accepted by every customer and it seems like that the market demand for RSPO-certified material is not yet fully developed, not in the personal and home care business and even less in the industrial markets. This goes along with our finding that there are still partners who are not aware that one has to be certified or at least approved in order to sell RSPO-certified consumer products. In addition, mainly driven by the natural cosmetics market, we unfortunately recognize an increasing demand for so-called “palm-free” products. Here, it is shown that palm oil and its derivatives, certified or not, are no longer a suitable option although it should be generally known that there is no sustainable alternative.

10.2 In addition to the actions already reported in this ACOP how has your organisation supported the vision of RSPO to transform markets in other ways?

- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Promotion of CSPO outside of RSPO venues eg trade workshops industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- Others

Other:

Beside the internal and external trainings we conduct in order to support and encourage our partners, we participate in various meetings, webinars and discussions organized by our customers, suppliers or NGOs, respectively.

10.3 Please attach or add links to any other information from your organisation on your policies and actions on palm oil

[Link to additional information]