

Quito, July 9th 2013
ANCUPA-093-2013

Engineer
Darrel Webber
General Secretary
Roundtable on Sustainable Palm Oil RSPO

Matter: Launching the process of public
consultation of Ecuador

Dear Engineer:

The National Association of Palm Oil Growers (ANCUPA), member of the Roundtable on Sustainable Palm Oil (RSPO) since 2010 and the Export Promotion Foundation of Palm Oil and its derivatives from National Origin (FEDAPAL) are Ecuadorian institutions committed with the sustainable palm oil production in Ecuador.

In accordance with the provisions of Annex 1A of RSPO that describes the Procedure for Endorsement of the International Generic Criteria as a National Interpretation in small producing countries, ANCUPA and FEDAPAL inform RSPO that we are going to begin the Public Consultation Process prior to the endorsement of the international criteria because Ecuador meets the following requirements:

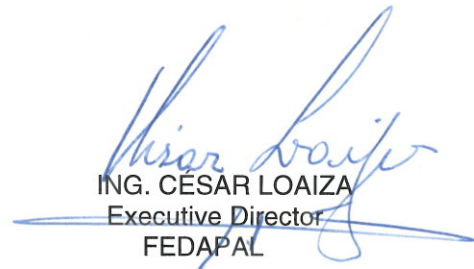
1. The total production of CPO on Ecuador in 2012 was 506,000.00 metric tons; therefore Ecuador didn't exceed the 5% of the CPO global production.
2. ANCUPA has developed the complete list of local, national and international applicable laws, conventions and treaties. Attached is the certificate issued by Bureau Veritas in which certifies the validity of the document "Laws, conventions and treaties applied to the sustainable production and use of palm oil in Ecuador".
3. In Ecuador, the small palm producers (0 to 50 hectares) represent the 87.1% from the total palm oil producers nationally. These small producers make subsistence production, where the family provides the majority of the workforce, which have independent status.
4. The International RSPO Criteria, the appropriate smallholder guidance and the completed LCT for NI are submitted attached to the letter to RSPO for formal endorsement.
5. All documents are in English and Spanish as local idiom.
6. There are no conflicts with RSPO P&C and national law.

The Public Consultation Period for obtaining comments on the draft national interpretation will have at least 60 days and will begin on July 23th. For this reason, we informed RSPO about the beginning of the Public Consultation process. The Public Consultation process will be published on ANCUPA's and FEDAPAL's websites in addition al the identified Stakeholders will be notified in writing about the Public Consultation process. All preliminary documents will be available in English and Spanish.

Attentively,



ING. FRANCISCO NARANJO
Executive Director
ANCUPA



ING. CÉSAR LOAIZA
Executive Director
FEDAPAL