

## Particulars

### About Your Organisation

#### 1.1 Member Name

TRANSITIONS Développement Durable S.A.S.

#### 1.2 Membership Number

8-0174-15-000-00

#### 1.3 Membership Sector

Organisations

#### 1.4 Membership Category

Affiliate

#### 1.5 Country

France

#### 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil?

No

#### 2.2 Please select all the sectors that best describe the business activities of your company or organisation, including your primary RSPO membership sector. You may select multiple sectors and will be required to complete the ACOP form for the relevant sectors

- ☐ I am a bank or financial institution that finances or supports companies or organisations that produce or manufacture palm oil, palm kernel oil or related products
- ☐ I am a conservation and environmental NGO supporting the sustainable development of the palm oil industry
- ☐ I am a social and human development NGO supporting the sustainable development of the palm oil industry
- ☒ I am an Affiliate member of the RSPO, indirectly involved in the palm oil industry

## Affiliates

### 1. Operational Profile

#### 1.1 What are the main activities of your organisation?

TRANSITIONS is a sustainability consultancy based in Paris funded in 2007. We carry out missions at both national and international level, with local authorities, companies, cooperatives, agricultural sectors and NGOs. Our main objective is to support and promote change in agriculture and commodity procurement practices to foster more sustainable, responsible agricultural and extractivist supply chains.

With a strong expertise in sustainable sourcing, Transitions assists private players in designing strategies, developing tools and methodologies, and implementing action plans in order to secure responsible and deforestation-free sources of supplies. Our expertise covers a wide range of agricultural, forestry, animal, mineral and synthetic raw materials. With a long experience working in strategic advising related to the composite landscapes of various commodities, we benefit from a strong understanding of value chain complexities, a good reputation with external stakeholders, as well as a deep expertise in building sustainable sourcing strategies and procurement models that deliver positive impacts both in the supply chain and in the field.

As an independent third-party, we act as facilitators to build dialogue with direct and indirect suppliers, as well as internal and external stakeholders in order to enhance win-win improvement all along the chain. As of 2021, Transitions is part of Ecocert's Advisory & Training Division.

#### 1.2 What activities has your organisation undertaken to promote sustainable palm oil, the RSPO and/or RSPO members in the reporting period?

We support the implementation of our clients' sustainability policies, particularly through purchasing strategies aimed at increasing the share of sustainable palm oil.

In 2019, Transitions and its partner BSR launched the Action for Sustainable Derivatives (ASD) Coalition (<https://sustainablederivatives.org/>), bringing together companies from the cosmetics, home and personal care, healthcare, and oleochemicals industries to build a responsible palm derivatives supply chain. ASD participants work to scale up compliance with No Deforestation, No Peat, No Exploitation (NDPE) principles and drive positive change in the palm oil industry.

By harmonizing requirements, standardizing tools, and pooling efforts, ASD seeks to improve global supply chain transparency, collectively monitor risks, and implement projects addressing social and environmental challenges. In 2024, key developments included:

- Enhanced grievance monitoring with the satellite tool Nusantara Atlas, supporting verified deforestation-free sourcing and improving grievance management through regular multi-stakeholder meetings targeting key supply chain nodes.
- Strengthening our role as collective voice for derivatives users, engaging suppliers and traders to promote NDPE compliance and coordinating with broader sustainable palm oil initiatives.
- Developing the ASD Impact Fund, now in its third year, it continues to support Kaleka's Mosaik Initiative, enabling deeper field engagement and offering companies the opportunity to purchase independent smallholder credits. ASD plans to expand its project portfolio.

In addition to the broader engagement around the CSPO, we were in touch with the RSPO :

- During the RSPO Principles & Criteria (P&C) revision consultations, ASD provided a common response framework, encouraged member participation, and reviewed drafts to ensure alignment with both global ambitions and derivatives-specific needs.
- Following the validation of the new P&C during the GA, ASD shared key updates with its members, highlighting strengthened areas compared to the 2018 version.

**1.3 What percentage of your organisation's overall activities focus on palm oil?**

39.0%

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**1.4 Did members of your organisation participate in RSPO working groups and/or taskforces in the reporting period?**

No

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**1.5 Does your organisation have any past or on-going collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?**

Yes

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**1.6 How is your organisation's work on palm oil funded?**

The organization is funded through the various consultancy missions supporting our clients, including members of the ASD initiative (Action for Sustainable Derivatives).

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## 2. Actions for Next Reporting Period

### 2.1 Please outline activities that your organisation will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

We remain committed to supporting our clients in the implementation of their sustainability policies, with a particular focus on increasing the use of sustainable palm oil. Through the ASD initiative, we assist oleochemical users in deepening their understanding of the palm oil supply chain, enhancing their ability to monitor risks related both to supply chain stakeholders and to the physical origins of their materials. Thanks to some future collaboration we expect to have a better clarity on the traceability to plantation allowing our members and clients to take informed procurement decisions.

Additionally, ASD works to drive business transformation by promoting the production and consumption of more sustainable palm oil, including Certified Sustainable Palm Oil (CSPO). The tree levers we foresee to enhance our impact are :

- The ability to connect the procurements to specific field project - certified deforestation free
- The RSPO physically certified material uptake
- A strong and robust supplier engagement to ensure the effective implementation of sustainable procurement policies on their end.

Finally, this year we are expanding our sectoral engagement beyond the PoD community by co-hosting the SPOD, alongside IDH and the RSPO. This event, which will take place in Paris on May 21, 2025, will focus on advancing social sustainability in the palm oil sector.

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## Challenges and Support

### 1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- ☐ Awareness of RSPO in the market
- ☐ Difficulties in the certification process
- ☒ Certification of smallholders
- ☐ Competition with non-RSPO members
- ☐ High costs in achieving or adhering to certification
- ☐ Human rights issues
- ☐ Insufficient demand for RSPO-certified palm oil
- ☐ Low usage of palm oil
- ☒ Reputation of palm oil in the market
- ☒ Reputation of RSPO in the market
- ☒ Supply issues
- ☒ Traceability issues
- ☐ No challenges faced
- ☐ Others

Others

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### 1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- ☐ Communication and/or engagement to transform the negative perception of palm oil
- ☒ Engagement with business partners or consumers on the use of CSPO
- ☐ Engagement with government agencies
- ☒ Engagement with peers and clients
- ☐ Promotion of CSPO through off product claims
- ☒ Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- ☒ Promotion of physical CSPO
- ☐ Providing funding or support for CSPO development efforts
- ☐ Research & Development support
- ☒ Stakeholder engagement
- ☐ No actions taken
- ☐ Others

Others

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### 1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here

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