

## Particulars

### About Your Organisation

#### 1.1 Member Name

Green Consulting, Sociedad Anónima

#### 1.2 Membership Number

8-0279-23-000-00

#### 1.3 Membership Sector

Organisations

#### 1.4 Membership Category

Affiliate

#### 1.5 Country

Guatemala

#### 2.0 Does your company or organisation produce, process, consume or sell any palm oil or any products containing derivatives of palm oil?

No

#### 2.2 Please select all the sectors that best describe the business activities of your company or organisation, including your primary RSPO membership sector. You may select multiple sectors and will be required to complete the ACOP form for the relevant sectors

- I am a bank or financial institution that finances or supports companies or organisations that produce or manufacture palm oil, palm kernel oil or related products
- I am a conservation and environmental NGO supporting the sustainable development of the palm oil industry
- I am a social and human development NGO supporting the sustainable development of the palm oil industry
- I am an Affiliate member of the RSPO, indirectly involved in the palm oil industry

## Affiliates

### 1. Operational Profile

#### 1.1 What are the main activities of your organisation?

We are a consultant company, we develop studies on environmental and social issues that are required for certification processes such as AVC's, LUCA's, EISA's, accompaniment in FPIC processes, Carbon Footprint measurement, development of sustainability strategies, accompaniment on the implementation of sustainability standards such as RSPO, ISO 14001, ISCC, among others. We also carry out studies on Guatemala's environmental legal compliance.

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#### 1.2 What activities has your organisation undertaken to promote sustainable palm oil, the RSPO and/or RSPO members in the reporting period?

- Through the development of environmental and social studies, we have supported different companies with the development of measures and management systems to avoid, minimize and/or mitigate negative impacts on their environment. In the previous year we have been working on 13 projects between AVC, AVC-ARC and LUCA's, design and support on the implementation of the RSPO standard for associated producers. We have led 65 participatory workshops that have served as input for studies on social and environmental issues.
  - We have participated in the process of carrying out the Benchmarking between the RSPO Principles and Criteria standard and the APSCO standards of Fedepalma.
  - We supported with the measurement of the Carbon Footprint of the RSPO LATAM event held in Miami in May 2023, before which we extended a "Carbon Positive" recognition diploma to RSPO for having carried out the quantification and the process of mitigation of emissions that exceeds the total emissions generated.
  - We conducted trainings on the ISH RSPO standard to small holders, as well as supported on the process of implementing the P&C RSPO standard to associated producers in Chiapas, Mexico.
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**1.3 What percentage of your organisation's overall activities focus on palm oil?**

35.0%

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**1.4 Did members of your organisation participate in RSPO working groups and/or taskforces in the reporting period?**

No

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**1.5 Does your organisation have any past or on-going collaborations with public or private sector palm oil industry players to support them in their efforts to increase the production or consumption of certified sustainable palm oil (CSPO)?**

Yes

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**1.6 How is your organisation's work on palm oil funded?**

We are a company, so we bid the consulting services we provide. On special occasions we carry out studies in exchange for participation in events of our interest.

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## 2. Actions for Next Reporting Period

### 2.1 Please outline activities that your organisation will take in the coming year to promote the production or consumption of certified sustainable palm oil (CSPO)

- We will request or create spaces or alliances to provide training on topics related to sustainable palm oil production.
  - We will apply to the corresponding processes in order to provide RSPO accredited trainings.
  - We will promote the development of the updating of the National Interpretation of the RSPO Principles and Criteria standard for Guatemala.
  - We will continue to provide services that promote the implementation of sustainable practices, such as the permanence and improvement of HCVs and HCS, improvement of livelihoods and relations with communities of influence, protection and improvement of the environment.
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## Challenges and Support

### 1.1 What significant obstacles or challenges has your company encountered in the promotion of certified sustainable palm oil (CSPO)? What efforts has your company taken to address these obstacles or challenges?

- Awareness of RSPO in the market
- Difficulties in the certification process
- Certification of smallholders
- Competition with non-RSPO members
- High costs in achieving or adhering to certification
- Human rights issues
- Insufficient demand for RSPO-certified palm oil
- Low usage of palm oil
- Reputation of palm oil in the market
- Reputation of RSPO in the market
- Supply issues
- Traceability issues
- No challenges faced
- Others

Others

One of the biggest challenges for the implementation of the standard in the case of small holders is to achieve legal compliance on labor issues, due in some countries there are some requirements that must be met regardless of the size of the producer. As part of the efforts we have made regarding the difficulties of implementing some legal compliance requirements, we have supported the development of strategies so that with the support of the mills they can achieve compliance.

### 1.2 In addition to the actions already reported in this ACOP report, what other ways has your company supported the vision of the RSPO to transform markets to make sustainable palm oil the norm?

- Communication and/or engagement to transform the negative perception of palm oil
- Engagement with business partners or consumers on the use of CSPO
- Engagement with government agencies
- Engagement with peers and clients
- Promotion of CSPO through off product claims
- Promotion of CSPO outside of RSPO venues such as trade workshops or industry associations
- Promotion of physical CSPO
- Providing funding or support for CSPO development efforts
- Research & Development support
- Stakeholder engagement
- No actions taken
- Others

Others

As part of our commitment as members of the RSPO, we were one of the sponsors of the RSPO event held in Miami. With the aim of promoting the realization of a carbon positive event, we carry out the measurement of the carbon footprint free of charge and support the development of the emissions mitigation strategy, the implementation of which the RSPO obtained as a result a carbon positive event, since more emissions were mitigated than those generated by the development of the event.

**1.3 If your company has any other publicly-available reports or information regarding its palm oil-related policies and activities, please provide the links here**

<https://greendevlopment.com.gt/>

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