## Particulars

<table>
<thead>
<tr>
<th>Organisation Name</th>
<th>นิยมยืดหยุ่น นิยม</th>
</tr>
</thead>
<tbody>
<tr>
<td>Corporate Website Address</td>
<td><a href="http://www.aceitesa.com">www.aceitesa.com</a></td>
</tr>
<tr>
<td>Primary Activity or Product</td>
<td>Oil Palm Growers</td>
</tr>
<tr>
<td>Related Company(ies)</td>
<td>None</td>
</tr>
<tr>
<td>Country Operations</td>
<td>Colombia</td>
</tr>
<tr>
<td>Membership Number</td>
<td>1-0127-12-000-00</td>
</tr>
<tr>
<td>Membership Type</td>
<td>Ordinary Members</td>
</tr>
<tr>
<td>Membership Category</td>
<td>Oil Palm Growers</td>
</tr>
</tbody>
</table>
| Primary Contacts | MS. DIANA CATALINA SEPULVEDA LENIZ  
**Address:**  
In front of the Bahia de Santa Marta Located in the Carrera 1C # 22-58 Building BAHÍA CENTRO Office 303 
Santa Marta  
Colombia |
| Person Reporting | DIANA SEPULVEDA |

## Related Information

### Other information on palm oil:

Actually this information (i.e sustainability reports, EIAS, HCV) are in process together with PALMACEITE S.A.

### Reporting Period

01 July 2012 - 30 June 2013
Oil Palm Growers

Operational Profile

1. Main activities as a palm oil grower

- Palm oil grower & miller
- Palm oil mill/palm kernel crusher operator

Operations and Certification Progress

2. Total landbank available

2.1. Total landbank licensed
7500

2.2. Total landbank for oil palm cultivation
7154

2.3. Total landbank for conservation
500

3. About your estate operations

3.1. Total area of estate plantations - planted
7154

3.2. Mature area
7108

3.3. Imature area
46

3.4. Area certified

3.5. Number of estates/Management Units
55

3.6. Number of estates/Management Units certified

4. In which countries are your estates?
4.1. Indonesia

4.2. Malaysia

4.3. Other

Colombia

5. Schemed smallholder operations that supply your organisation

5.1. Area of scheme smallholder plantations - planted

5.2. Area of scheme smallholder plantations that are certified

6. New plantings and developments

6.1. Area planted in this reporting period

6.2. Have New Planting Procedures notifications been submitted to the RSPO for the plantings this year?

No

7. Third party Fresh Fruit Bunches sourcing

7.1. Tonnes of outside FFB purchased from sources that are not company, scheme smallholders or contracted outgrowers

7.2. How much of this is certified?

8. Fresh Fruit Bunches processing operations

8.1. Number of Palm Oil Mills operated

1

8.2. Number of Palm Oil Mills certified

8.3. Number of Palm Kernel crushers and/or Palm Kernel mills operated

1
8.4. Number of Palm Kernel crushers and/or Palm Kernel mills certified
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9. Total Fresh Fruit Bunches processing production capacity
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9.1. Total annual Crude Palm Oil production capacity
--

9.2. Total annual Palm Kernel production capacity
--

9.3. Total annual Palm Kernel Oil production capacity
--

9.4. Total annual Certified Crude Palm Oil production capacity
--

9.5. Total annual Certified Palm Kernel production capacity
--

9.6. Total annual Certified Palm Kernel Oil production capacity
--

9.7. Total annual FFB production capacity
--

Marketing

10 Which supply chain options do you sell RSPO-certified palm oil products through?
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Time-Bound Plan

11 Date of first RSPO estate certification (planned or achieved)
2014

12 Time-bound plan - Year expected to achieve 100% RSPO certification of estates
2015

13 What are your interim milestones towards achieving RSPO certification commitment (year and progressive CSPO%)

Our strategy for the first year is based on training workers, farmers, communities, on issues related to the RSPO. Compliance with applicable legal parent, construction and preparation of the necessary infrastructure, raising of cartographic information of the area, identification of HCV and conservation strategies of these. Priority will be given to those who have better infrastructure palm growers, who have more available, showing greater interest in training and develop certification-related activities on their own initiative
Our goal is certification in 2014 the Plant extractor and its supplier base (at least 70%)

**Timebound plan - Year expected to achieve 100% RSPO certification of associated smallholders and outgrowers**

2015

**14 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)**

We apply the same strategy as the previous item, the difference in the implementation resides in the gaps between the current state of the plantations on the P & C and speed of adaptation of the producers to change and adopt the recommendations for closing gaps.

**15 Time-Bound plan - Year expected to achieve 100% RSPO certification of independently sourced FFB**

2016

**16 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)**

Socialization of certification success stories, accompanying documentation processes and implementation of activities, training.

**17 Which countries that your organization operates in do the above commitments cover?**

Colombia

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**Actions for Next Reporting Period**

**18 Outline actions that will be taken in the coming year to advance your plans for certification**

We are currently developing a project with external funding which seeks to: Biodiversity Conservation in Regions Palmeras, mediate the development of eight Thematic Major:
- Ecological Structures (EE)
- Zoning (ZN)
- Areas of High Conservation Value (AAVC)
- Landscape Management Tools (HMP)
- Rating Ecosystem Services
- Agroecological Practices
- RSPO Certification
- Agrobiodiversity

We believe that by developing this alternative project, get the tools to achieve certification and generate a positive impact on our region.

**19 Outline actions that will be taken in the coming year to promote sustainable palm oil**

Such actions are taken through our trader CI BIOCOSTA SA, although we are participating in a project to generate energy from the byproducts of the extraction of the palm, which can be a showcase to demonstrate that palm oil is friendly to the environment by generating clean energy.

**20 Does your company have a public commitment relating to the GHG emissions of your operations?**

No

**Public commitment relating to the GHG emissions report:**

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**21 Do you publicly report the GHG emissions of your operations? - Existing operations (as per Criterion 5.6)**

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Report the GHG emissions of operations - existing operations (as per Criterion 5.6)

21 Do you publicly report the GHG emissions of your operations? - Expected emissions associated with new plantings

Report the GHG emissions of operations - Expected emissions associated with new plantings (as per Criterion 7.8)

Reasons for Non-Disclosure of Information

22 If you have not disclosed any of the above information, please indicate the reasons why

Confidential

Reasons
Challenges

1. Significant economic, social or environmental obstacles

The main obstacles are due to cultural facorees, there are practices that have been done for generations and not to be so much easier to standardize, foulbrood generates trauma when you want to bring about change through the adoption of new and better techniques. Also, people, given the uncertainty of the market, are reluctant to make investments, which at the time did not see it as improving the quality of life, but as expenses that affect your cash flow. On the other hand, the legal issue is very restrictive in our country, making the tedious and costly implementation

2. How would you qualify RSPO standards as compared to other parallel standards?

Cost Effective:
Yes

Robust:
Yes

Simpler to Comply to:
No

3. How has your organization supported the vision of RSPO to transform markets?

For start, we did cycles of socialization with producers to talk about the benefits of the RSPO. In addition we have relied on allied companies (Social Foundation and the marketer). Also were contracted Social Impact Studies and Environmental to identify the most relevant aspects and thus take mediddas that can reach compensation strategies, mitigation or multiplication, if case is positive