### Particulars

#### About Your Organisation

1.1 **Name of your organization**

The Hershey Company

1.2 **What is/are the primary activity(ies) or product(s) of your organization?**

- [ ] Oil Palm Growers
- [ ] Palm Oil Processors and/or Traders
- [x] Consumer Goods Manufacturers
- [ ] Retailers
- [ ] Banks and Investors
- [ ] Social or Development Organisations (Non Governmental Organisations)
- [ ] Environmental or Nature Conservation Organisations (Non Governmental Organisations)
- [ ] Affiliate Members
- [ ] Supply Chain Associate

1.3 **Membership number**

4-0159-11-000-00

1.4 **Membership category**

Ordinary

1.5 **Membership sector**

Consumer Goods Manufacturers
Consumer Goods Manufacturers

Operational Profile

1.1 Please state what your main activity(ies) is/are within manufacturing

- Food Goods
- Own-brand-Manufacturer

Operations and Certification Progress

2.1 Please include details of all operations using palm oil, majority owned and/or managed by the member and/or related entities

2.1.1 In which markets where you operate, do you manufacture goods with palm oil and oil palm products?

- Brazil
- Canada
- China
- India
- Malaysia
- Mexico
- United States

2.1.2 In which markets where you operate, do you calculate how much palm oil and oil palm product there is in the goods you manufacture?

- Brazil
- Canada
- China
- India
- Malaysia
- Mexico
- United States

2.2 Volumes of palm oil and oil palm products (Tonnes)

2.2.1 Total volume of Crude and Refined Palm Oil used in the year (Tonnes)
10,731

2.2.2 Total volume of Crude and Refined Palm Kernel Oil used in the year (Tonnes)
18,625

2.2.3 Total volume of Palm Kernel Expeller used in the year (Tonnes)
--

2.2.4 Total volume of other palm-based Derivatives and Fractions used in the year (Tonnes)
--
### 2.2.5 Total volume of all palm oil and oil palm products used in the year (Tonnes)

29,356

### 2.3 Volume of palm oil and oil palm products used in the year in your own brand products that are RSPO-certified (in tonnes):

<table>
<thead>
<tr>
<th>Description</th>
<th>Crude and Refined Palm Oil</th>
<th>Crude and Refined Palm Kernel Oil</th>
<th>Palm Kernel Expeller</th>
<th>Other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.3.1 Book and Claim from Mill / Crusher*</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.2 Book and Claim from Independent Smallholder*</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.3 Mass Balance</td>
<td>10,731.00</td>
<td>18,625.00</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.4 Segregated</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.5 Identity Preserved</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.3.6 Total volume</td>
<td>10,731.00</td>
<td>18,625.00</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

### 2.4 Volume of RSPO certified sustainable palm oil and oil palm products sold to other RSPO certified companies (in tonnes)

<table>
<thead>
<tr>
<th>Description</th>
<th>Crude and Refined Palm Oil</th>
<th>Crude and Refined Palm Kernel Oil</th>
<th>Palm Kernel Expeller</th>
<th>Other palm-based derivatives and fractions</th>
</tr>
</thead>
<tbody>
<tr>
<td>2.4.1 Book and Claim from Mill / Crusher</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.2 Book and Claim from Independent Smallholder</td>
<td>-</td>
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<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.3 Mass Balance</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.4 Segregated</td>
<td>-</td>
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<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.5 Identity Preserved</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>2.4.6 Total volume</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
2.5 What is the percentage of RSPO Certified Sustainable Palm Oil in the total palm oil used by your company in the following regions:

<table>
<thead>
<tr>
<th>Region</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Africa</td>
<td>--</td>
</tr>
<tr>
<td>Australasia</td>
<td>--</td>
</tr>
<tr>
<td>China</td>
<td>4%</td>
</tr>
<tr>
<td>Europe (incl. Russia)</td>
<td>--</td>
</tr>
<tr>
<td>India</td>
<td>1%</td>
</tr>
<tr>
<td>North America</td>
<td>91%</td>
</tr>
<tr>
<td>South America</td>
<td>3%</td>
</tr>
<tr>
<td>Indonesia</td>
<td>--</td>
</tr>
<tr>
<td>Malaysia</td>
<td>1%</td>
</tr>
<tr>
<td>Middle East</td>
<td>--</td>
</tr>
<tr>
<td>Rest of Asia</td>
<td>--</td>
</tr>
</tbody>
</table>

Time-Bound Plan

3.1 Date of first supply chain certification (planned or achieved)

2014

Comment:
We achieved 100% mass balance RSPO certified in 2014. In 2017 we transitioned all newly integrated businesses using palm oil and palm oil products to mass balance RSPO certified. We will continue our commitment to purchasing 100% mass-balance RSPO certified.

3.2 Date expected to/or started to use any RSPO certified sustainable palm oil and oil palm products in your own brand products

2014

If target has not been met, please explain why:
We achieved 100% mass balance RSPO certified in 2014. In 2017 we transitioned all newly integrated businesses using palm oil and palm oil products to mass balance RSPO certified. We will continue our commitment to purchasing 100% mass-balance RSPO certified.

3.2.1 Referring to 3.2, in which markets where you operate do these commitments cover?

3.3 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from any supply chain option in your own brand products

2017

If target has not been met, please explain why:
Newly integrated businesses have all transitioned their purchases to mass-balance RSPO certified in 2017.
3.4 Date expected to be using 100% RSPO certified sustainable palm oil and oil palm products from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) in your own brand products

2014

If target has not been met, please explain why:
We achieved 100% mass balance RSPO certified in 2014. In 2017 we transitioned all newly integrated businesses using palm oil and palm oil products to mass balance RSPO certified. We will continue our commitment to purchasing 100% mass-balance RSPO certified.

3.5 Referring to 3.3 and 3.4, In which markets where you operate do these commitments cover?
Applies Globally

3.6 Does your company use RSPO certified sustainable palm oil and oil palm products in goods you manufacture on behalf of other companies?
No

3.7 Does your company have a Time-Bound Plan to only use RSPO certified palm oil and oil palm products in the goods you manufacture on behalf of other companies?
No

Trademark Related

4.1 Do you use or plan to use the RSPO Trademark on your own brand of products?
No

Please explain why
We do not put the RSPO Trademark on any of our products. As we are buying 100% RSPO mass balance certified, we are making a corporate purchase claim in our annual Corporate Social Responsibility report and our corporate website.

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain
We are incorporating our commitment to purchasing RSPO certified mass balance palm oil in our upcoming Corporate Social Responsibility Report. We will continue our traceability work with our suppliers and continue to monitor their compliance with RSPO standard as well as our own Responsible Palm Oil Sourcing Policy.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information, please indicate the reasons why
Other

- Others:
We do not manufacture products on behalf of other companies, so while we do source 100% mass balance RSPO certified palm oil for all of our products, questions 3.6 and 3.7 are not applicable to our organization.
7.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- [x] Water, land, energy and carbon footprints
  
  Uploaded file: --

- [x] Land Use Rights
  
  Uploaded file: --

- [x] Ethical conduct and human rights
  
  Uploaded file: --

- [x] Labour rights
  
  Uploaded file: --

- [x] Stakeholder engagement
  
  Uploaded file: --

  - None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Comment:
We have provided best practice guidelines in our Responsible Palm Oil Sourcing Policy.


GHG Footprint

8.1 Are you currently reporting any GHG footprint?

Yes


Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

No
Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

We have encountered reputational obstacles with NGOs who have issues with RSPO enforcement of policies on growers and plantation managers. We point to our traceability work and are committed to working with our suppliers to remediate any violations found in our supply chain. If necessary we will suspend or remove any suppliers tied to our supply chain that do not comply with the RSPO's standards, Hershey's Palm Oil Sourcing Policy, and Hershey's Supplier Code of Conduct.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

We supported the vision of RSPO by funding trainings for mills and mill suppliers on our palm oil sustainability expectations and standards.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded