Particulars

About Your Organisation

1.1 Name of your organization

Industrial Danec SA

1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Palm Oil Processors and/or Traders
- Consumer Goods Manufacturers
- Retailers
- Banks and Investors
- Social or Development Organisations (Non Governmental Organisations)
- Environmental or Nature Conservation Organisations (Non Governmental Organisations)
- □ Affiliate Members
- □ Supply Chain Associate

1.3 Membership number

2-0143-10-000-00

1.4 Membership category

Ordinary

1.5 Membership sector

Palm Oil Processors and/or Traders

Oil Palm Growers

Operational Profile

1.1 Please state your main activities as a palm oil grower

- Oil palm grower (no mill)
- Oil palm grower, miller and kernel crusher operator

Operations and Certification Progress

2.1.1 Please state your number of estates/management units

4

2.1.2 Total land controlled/managed for oil palm cultivation, planted (already planted areas and areas used for roads, mills, housing and other associated infrastructure)

25,314.00 ha

2.1.3 Total area unplanted (land area controlled/managed that is designated for future planting of oil palm)

0.00 ha

2.1.4 Total land designated and managed as HCV areas

4,907.00 ha

2.1.5 Other conservation areas set aside excluding HCV areas reported in 2.1.4

0.00 ha

2.1.6 Total land under scheme/plasma smallholders certified

0.00 ha

2.1.6.1 Total land under scheme/plasma smallholders uncertified

2.1.7 Total land area controlled/managed for oil palm cultivation (This is an auto sum of 2.1.2 - 2.1.6.1)

30,221.00 ha

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2.2 Certification progress

2.2.1 Number of estates/Management Units certified

2.2.2 Total certified area

2.3 In which countries are your estates?

2.3.1 Indonesia - Please indicate which province(s)

2.3.2 Malaysia - please indicate which state(s)

2.3.3 Other - please indicate which country(ies)

Ecuador

2.4 New plantings and developments (Exclude replanting):

2.4.1 New area planted in this reporting period

- ha

2.4.2 Have New Planting Procedures notifications been submitted to the RSPO for plantings this year? $\ensuremath{\mathsf{No}}$

2.5 Supply of Fresh Fruit Bunches (FFB)

2.5.1 Please choose from the list below if you have smallholders and/or outgrowers as part of your supply base? yes

2.5.2 Please select:

Independent smallholders

2.5.5 "Independent" smallholder operations that supply your organization:

2.5.5.1 Total FFB volume that is supplied 226,371.95 Tonnes

2.5.5.2 FFB volume supplied that is certified

2.6 Fresh Fruit Bunches (FFB) processing operations

2.6.1 Number of Palm Oil Mills operated 3

2.6.2 Number of Palm Oil Mills certified

2.6.3 Number of Palm Kernel crushers and/or Palm Kernel mills operated $\ensuremath{3}$

2.6.4 Number of Palm Kernel crushers and/or Palm Kernel mills certified

2.7 Total Fresh Fruit Bunches processing production capacity

2.7.1 Total hourly FFB processing capacity (ton FFB/hr) 150.00 Tonnes

2.7.2 Total hourly kernel processing capacity (ton PK/hr) 4.36 Tonnes

Volume of RSPO-Certified oil palm products

3.1 Sold as RSPO Certified for CSPO & CSPK

3.1.1 Book and Claim 0.00 Tonnes

3.1.2 Mass Balance 0.00 Tonnes

3.1.3 Segregrated 0.00 Tonnes

Industrial Danec SA

3.1.4 Identity Preserved 0.00 Tonnes

0.00 1011168

3.2 Sold under other schemes for CSPO & CSPK 0.00 Tonnes

3.4 Sold as conventional for CSPO & CSPK 0.00 Tonnes

3.4 Total Volume (Auto sum for 3.1 - 3.3) 0.00 Tonnes

Time-Bound Plan

4.1 Year of first RSPO P&C certification (planned or achieved)

2018

Comment:

We already had the certification audit on January 2018. We could not reach the end of 2017 for the certification.

4.2 Year expected to achieve 100% RSPO certification of estates

2018

If target has not been met, please explain why: All of our management units approved the certification audit.

4.3 Year expected to achieve 100% RSPO certification of scheme/associated smallholders and outgrowers

If target has not been met, please explain why:

we do not have scheme/associated smallholders and outgrowers, that's why we didn't choose any year.

4.4 Year expected to achieve 100% RSPO certification of independently sourced FFB

If target has not been met, please explain why:

Based on the fact that our third party suppliers are independent producers, we are relying on the Jurisdictional Certification in Ecuador. At the moment, Ecuador has already signed a commitment for Jurisdictional Certification, and Danec Group is part of this. Right now the private sector is trying to promote the implantation of this project that has gone through delays because of government changes and administrative problems in the ministries. That's why we cannot define a precise year in order to have 100% RSPO certification of independently sourced FFB. The project is designed to last 7 years.

Concession Map

5.1 With regards to RSPO General Assembly resolution 6g that calls for members to submit maps of their concessions by ACOP deadline, please upload your estate location concession map(s) in Shapefile format here:

5.2 Map data declaration

Please state if any concession sites have been recently acquired or if any concession sites have changed ownership since the previous ACOP submission

No, we do not have new concession sites or changes regarding ownership

GHG Footprint

6.1 Are you currently assessing your operational GHG footprints using other tools/ methodology(s) than RSPO PalmGHG Calculator?

No

6.1.2.1 How many management unit is currently reporting its GHG footprint using RSPO PalmGHG Calculator?

All of the management units have reported the GHG footprint to RSPO using RSPO PalmGHG Calculator

6.1.2.2 What is the average GHG footprint by hectare (tCO2e/ha) and by tonne of Crude Palm Oil (tCO2e/tCPO) of reporting management units?

GHG footprint by hectare (tCO2e/ha) ESTATES: 1. PDA-Q: 0.21 2. MURRIN: -3.99 3. PDA-SL: 3.33 4. PDE: -0.5

GHG footprint by tonne of Crude Palm Oil (tCO2e/tCPO) MILLS: 1. PDAQ: 0.28 2. PDA-SL: 1.46 3. PDE: 0.39

6.1.2.3 What would the key emissions sources of reporting management unit? Land Conversion and POME in all of the management units

Actions for Next Reporting Period

7.1 Outline actions that you will take in the coming year to advance your plans for certification

1. RSPO P&C Certification and applicable SCC requirements in our management units (Estates/Mills) Palmeras de los Andes -Quinindé (palm oil mill and estate), Murrin Corporation (estate), Palmeras del Ecuador (palm oil mill and estate), Palmeras de los Andes - San Lorenzo (palm oil mill and estate). 3. RSPO SCC Certification of the Kernel Crushing Plants of Palmeras de los Andes – Quinindé, Palmeras del Ecuador and Palmeras de los Andes - San Lorenzo. 4. RSPO SCC Certification of the Refinery Industrial Danec. 5. Approval of the Remediation and Compensation Plan 6. To maintain the certification in all management units. 7. Progress reports to Senior Management. 8. Progress reports to RSPO.

7.2 Outline actions that you will take in the coming year to promote CSPO along the supply chain

1. We are committed with the Jurisdictional RSPO Certification. 2. To lead the work with the Ministries (Agriculture and Environment) and the stakeholders towards the Jurisdictional RSPO Certification of Ecuador. 3. To lead and participate on the Committee to be formed to make follow up, take decisions of the implementation, and support the Jurisdictional RSPO Certification of Ecuador

Reasons for Non-Disclosure of Information

8.1 If you have not disclosed any of the above information, please indicate the reasons why

Support Smallholders

9.1 Are you currently supporting any independent smallholder groups? $\ensuremath{\mathsf{No}}$

9.3 Do you have any future plans to support independent smallholders? Yes

9.4 When do you plan to start your support for independent smallholders 2018

Palm Oil Processors and Traders

Operational Profile

1.1 Please state your main activity(ies) within the supply chain

Refiner of CPO and CPKO

- Sector Post-refinery processor
- Trader with physical posession
- □ Trader without physical posession
- Kernel Crusher
- □ Food and non-food ingredients producer
- □ Power, energy and bio-fuel
- □ Animal feed producer
- □ Producer of oleochemicals
- Distributor and wholesaler
- Other

Palm Oil and Certified Sustainable Palm Oil Use

2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities

2.1.1 In which markets do you sell goods containing palm oil and oil palm products?

- Bolivia
- Chile
- Colombia
- Ecuador
- Mexico
- Panama
- Peru
- United States

2.2 Volumes of palm oil and oil palm products

2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year 130,952.00 Tonnes

2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year 8,194.00 Tonnes

2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year 11,064.22 Tonnes

2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year

2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year 150,210.22 Tonnes

2.3 Volumes of palm oil and oil palm products certified

2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
	Renned/CFU	FNU	FNE	nactions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance				
2.3.1.4 Segregated				
2.3.1.5 Identity Preserved				
2.3.1.6 Total volume	_	-	_	_

2.3.2 How much RSPO certified products have you sold as certified (tonnes)

Description	Refined/CPO	РКО	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)

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2.3.4 How much RSPO certified products have you sold as conventional (tonnes)

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2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable) 8,194 Tonnes

2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:

2.5.1 Africa

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2.5.2 Australasia

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2.5.3 Europe (incl.Russia) 	
2.5.4 North America	
2.5.5 South America 	
2.5.6 Middle East 	
2.5.7 China 	
2.5.8 India	
2.5.9 Indonesia 	
2.5.10 Malaysia 	
2.5.11 Asia 	

Time-Bound Plan

3.1 Year of first supply chain certification (planned or achieved)

2018

Comment: We had the certification audit on January 2018.

3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products

2018

3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities*

2018

If target has not been met, please explain why: We approved the SCC certification audit in all our own facilities on January 2018

3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products

If target has not been met, please explain why:

As it is mentioned before (Question 4.4 - Grower section), we are relying on the Jurisdictional Certification in Ecuador. At the moment, Ecuador has already signed a commitment for Jurisdictional Certification, and Danec Group is part of this. Right now the private sector is trying to promote the implantation of this project that has gone through delays because of government changes and administrative problems in the ministries. That's why we cannot define a precise year in order to have 100% RSPO certification of independently sourced FFB. The project is designed to last 7 years.

3.5 Which countries that your organization operates in do the above own-brand commitments cover?

Bolivia, Chile, Colombia, Ecuador, Mexico, Panama, Peru, United States

3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?

1. Delivering to our suppliers and customers our Corporate Social Responsibility Report in order to promote sustainability taking into account the environment, the culture and the economy.

- 2. Sharing our policies, ethical code and Corporate Social Responsibility Newsletter on our website.
- 3. Sharing to our clients our path and status towards RSPO Certification.

Trademark Use

4.1 Do you use or plan to use the RSPO trademark on your own brand products?

No

If target has not been met, please explain why:

We will use the RSPO trademark under the expectation that the market would recognize and pay a differential price for a certified product. That's not the reality, so right now we do not need or plan to use the RSPO Trademark in our products.

We will use the trademark in corporate communications, not in the product's label.

Actions for Next Reporting Period

5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain

We are committed with the Jurisdictional RSPO Certification and we are actively participating on the project. This will be the tool to promote RSPO on our third party suppliers.

Reasons for Non-Disclosure of Information

6.1 If you have not disclosed any of the above information please indicate the reasons why

Application of Principles & Criteria for all members sectors

7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:

- □ Water, land, energy and carbon footprints
- Land Use Rights

Uploaded file: P-Policies-to-PNC-landuseright.pdf

Ethical conduct and human rights

Uploaded file: P-Policies-to-PNC-ethicalconducthr.pdf

Sector Labour rights

Uploaded file: P-Policies-to-PNC-laborrights.pdf

Stakeholder engagement

Uploaded file: P-Policies-to-PNC-stakeholderengagement.pdf

None of the above

7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?

Comment:

None. We have been focused on our certification process and the approval of Remediation and Compensation Concept Note and Plan

7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?

No

Please explain why:

Our clients are not interested on Book and Claim

GHG Footprint

8.1 Are you currently reporting any GHG footprint?

No

Please state if you have any future plans to do so?

We have already the measurement of our management units using the RSPO PalmGHG Tool, the information is on the "Growers" tab.

Support for Smallholders

9.1 Are you currently supporting any independent smallholder groups?

No

Do you have any future plans to support independent smallholders?

Yes

When do you plan to start your support for independent smallholders?

2018

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

The obstacles that we had towards the certification: 1. Compensation approval process is too long. 2. Long response times from RSPO. 3. Few information regarding how to elaborate the compensation documents (Social Responsibility Evaluation, Concept Note and Compensation Plan) in order to fulfill RSPO expectations. Everything is proof and mistake. We had to ask for help to people that have already gone through this process and permanently sending emails asking for prompt response from RSPO. The obstacles that we find in Ecuador: 1. Ecuador is a development country. 2. But rod disease in all the oil palm production regions. 3. Economic situation of the independent producers. 4. Gaps between RSPO requirements and national legislation. 5. Weak control on environmental legislation fulfillment.

2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

1. Education to our workers. 2. Commitment to comply our clients' sustainability policies. 3. Active participation in RSPO processes: National Interpretation of P&C and Group Certification Standard. 4. Lead and participate on the National Committee for the Jurisdictional RSPO Certification.

3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

• No files were uploaded

Link: http://www.danec.com/wp-content/uploads/2017/02/RESPONSABILIDAD-SOCIAL-2016.pdf