Lorenz Snack-World Holding GmbH

Particulars

| Organisation Name | Lorenz Snack-World Holding GmbH | | |
|-----------------------------|---|---------------------|----------------|
| Corporate Website Address | www.lorenz-snackworld.com | | |
| Primary Activity or Product | Manufacturer | | |
| Related Company(ies) | Company | Primary Activity | RSPO Member |
| | Lorenz Snack-World Russia | Manufacturer | Yes |
| | The Lorenz Bahlsen Snack-World GmbH Austria | Manufacturer | Yes |
| | Polsnack Polska Sp. z o.o. S.k. | Manufacturer | Yes |
| Country Operations | Austria, Germany, Russian Fo | ederation | |
| Membership Number | 4-0235-12-000-00 | | |
| Membership Type | Ordinary Members | | |
| Membership Category | Consumer Goods Manufactur | ers | |

Consumer Goods Manufacturers

Operational Profile

| 1.1 Please state what your main activity(ies) is/are within manufacturing |
|---|
| ■ End-product manufacturer |
| ■ Food Goods |
| ■ Own-brand |
| - Food goods |
| |
| - Home and personal care goods |
| |
| Operations and Certification Progress |
| 2.1 Do you have a system for calculating how much palm oil and palm oil products you use? |
| Yes |
| 2.2.1 Do you manufacture for: |
| Own Brand |
| 2.2.2 Total volume of Refined Palm Oil or RBD Palm Oil used in the year: |
| 5950.00 |
| 2.2.3 Total volume of Palm Kernel Oil used in the year: |
| 60.00 |
| 2.2.4 Total volume of other Palm Oil Derivatives and Fractions used in the year: |
| |
| 2.2.5 Total volume of all palm oil products you used in the year: |
| 6010.00 |
| |
| |

2.3 Palm oil volume used in the year in your own brands that is sourced through RSPO-certified physical supply chains:

In Your Own Brand

| No | Description | Refined palm oil/RBD palm oil (Tonnes) | Palm Kernel Oil (Tonnes) | Palm based derivatives or fractions (Tonnes) |
|----|---|--|-----------------------------|---|
| 1 | Book & Claim | | | |
| 2 | Mass Balance | 600.00 | 60.00 | |
| 3 | Segregated | 2650.00 | | |
| 4 | Identity Preserved | | | |
| 5 | Total volume of palm oil handled that is RSPO-certified | 3250.00 | 60.00 | |

2.4.1 Volume of Palm Kernel Expeller used/ handled:

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2.4.2 What type of products do you use CSPO for?

Savoury Snacks

2.5 Do you plan to ask your suppliers if the palm oil supplied comes from growers who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8?

No

Lorenz Snack-World will enter into dialogue with its suppliers to discuss further action.

Report on supplier who disclose their GHG emissions within the RSPO P&C 5.6 & 7.8

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Time-Bound Plan

3.1 Date expected to/or started to use any RSPO certified palm oil products - own brand

2013

3.2 Date expected to be using 100% RSPO certified palm oil products from any supply chain option - own brand

2014

3.3 Date expected to be using 100% RSPO certified palm oil from physical supply chains (Identity Preserved, Segregated and/or Mass Balance) - own brand products

2014

3.4 Do your (own brand) commitments cover your company's companies' global use of palm oil?

Yes

| 3.5 Does your company use palm oil in products in goods you manufacture on behalf of other companies? |
|---|
| Yes |
| When do you expect to actively promote the use of certified sustainable palm oil in other manufacturers' brands that you sell? |
| 2012 |
| 3.6 Which countries that your organization operates in do the above commitments cover? |
| Austria, Germany, Poland |
| 3.7 What are your interim milestones towards achieving RSPO certification commitment to your own-brands (year and progressive CSPO%) - please state annual targets/strategies |
| 2013: Verification audit for MB palmoil and certification for SG palmoil; 2014: Use of 100% certified sustainable palm oil SG |
| 3.8 Date of first supply chain certification (planned or achieved) |
| 2012 |
| Trademark Related |
| 4.1 Do you use or plan to use the RSPO trademark on your own brand products? |
| No |
| - Please state for which product range(s) you intend to apply the Trademark and when you plan to start |
| |
| |
| On our own brands we give the information to the use of certified sustainable palm oil. And for more information visit www.bettersnack-betterworld.com Click here to visit the URL. |
| GHG Emissions |
| 5.1 Do you publicly report the GHG emissions of your operations? |
| No |
| - Please upload related report: |
| |
| - Add link to website |
| - Add link to website |
| |
| |
| The communication of goal achievement in terms of GHG reduction on the web is in preparation. |
| 5.2 Does your company have a public commitment to only purchase palm oil from suppliers that disclose their GHG emissions? |
| No |
| - Please upload related report: |
| <u></u> |
| |

| - Add link to website |
|--|
| - |
| Lorenz Snack-World will enter into dialogue with its suppliers to discuss further action. |
| Actions for Next Reporting Period |
| 6.1 Outline actions that will be taken in the coming year to promote sustainable palm oil. |
| Dialogue with our suppliers to promote the implementation of the required additional criteria. Active participation in FONAP and support the defined objectives of the FONAP |
| Reasons for Non-Disclosure of Information |
| 7.1 If you have not disclosed any of the above information, please indicate the reasons why |
| Confidential |
| - Others: |
| |
| ■ Water, land, energy and carbon footprints ■ Ethical conduct and human rights ■ Labour rights |
| - Water, land, energy and carbon footprints |
| M-Policies-to-PNC-waterland.pdf For administration purpose, attachment files are renamed automatically |
| - Land Use Rights |
| |
| - Ethical conduct and human rights |
| M-Policies-to-PNC-ethicalconducthr.pdf For administration purpose, attachment files are renamed automatically |
| - Labour rights |
| M-Policies-to-PNC-laborrights.pdf For administration purpose, attachment files are renamed automatically |
| - Stakeholder engagement |
| |
| 8.2 What steps will/has your organization taken to support these policies? |
| Training, internal audits External social audits Suppliere dialog Adjustment of the general purchase and order conditions Supplier questionnaire Supplier audits |

Commitments to CSPO uptake

| As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to? | |
|--|--|
| Yes | |
| | |
| | |
| 9.1 Do you have plans to immediately cover the gap using Book & Claim? | |
| | |
| - How and when do you plan to immediately cover the gap using Book & Claim? | |
| | |
| - | |
| | |

www.bettersnack-betterworld.com Click here to visit the URL

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

Applying the RSPO standard to established corporate operating- and system processes (e.g. implementation of the MB/ SG-sign within article identification)

Communication of the use of sustainable palm oil on our packs and the note for more information on our website (www.bettersnack-betterworld.com Click here to visit the URL)

Information on our approach and status on this page (in local languages??)

| 2 How would you qualify RSPO standards as compared to other parallel standards? |
|--|
| |
| Cost Effective: |
| Yes |
| Robust: |
| No |
| Simpler to Comply to: |
| similar |
| 3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach) |
| Information on our packs Information on our website Information to our key customers dialogue with NGO Member of FONAP |
| 4 Other information on palm oil (sustainability reports, policies, other public information): |