

## Cargill, Incorporated

Name of the organisation : Cargill, Incorporated  
 Corporate website address : <http://www.cargill.com>

### Company Details

Membership number : 2-0215-11-000-00  
 Membership Type : Ordinary Membership  
 Membership category : Processors & Traders

Please TICK all business activities your organization is involved in, INCLUDING the primary MEMBERSHIP CATEGORY.

(Please note that you are required to complete the form for all categories you are involved in as well)

You are allowed to tick more than one sector

| Growers | Processors and Traders

What is the name of the entity or holding company that has management control over all palm oil related activities within the organization? Please note that this ACOP submitted is only for the entity and subsidiaries that are members of RSPO and not the holding company

Cargill Incorporated

Is the holding company a RSPO Member?

Yes

Please name any sub of the organisations in oil palm or related activities. Please note that all of your subsidiary companies are also bound by RSPO code of conduct, and this ACOP should report on all of their activities & progress whether they are members or not [Name. Activities. RSPO Members (Y/N)?]

Cargill Palm Products Sdn Bhd . Processing, trading and sales of palm oil, palm kernel oil and their derivatives . yes | Cargill Tropical Palm Holdings Pte. Ltd . Oil palm cultivation and processing of FFB . yes | Cargill BV, Netherlands; Cargill NV, Belgium; Cargill GmbH, Germany; Cargill Oil Packers BVBA, Belgium . Processing, trading and sales of palm oil, palm kernel oil and their derivatives. . yes | Cargill Incorporated , USA . Processing, trading and sales of palm oil, palm kernel oil and their derivatives. . yes | Cargill International Trading Pte. Ltd , Singapore . Trading of palm oil and palm kernel oil products. . yes | Cargill Cocoa and Chocolate, Netherlands . Production and sales of palm based coatings, fillings and chocolate for the food industry. . yes | Cargill Australia . Processing, trading and sales of palm oil, palm kernel oil and their derivatives. . yes | Cargill India Private Limited . Processing and sales of palm oil, palm kernel oil and their derivatives. . | Cargill Grain & Oilseeds Co., Ltd in Yangjiang, Nantong and Dongguan , China . Processing, trading and sales of palm oil, palm kernel oil and their derivatives. . | . .

Please indicate all the regions in which the member organisation and its subsidiaries for which you are completing this report operate in

| Europe | USA | Australia | India | China | Malaysia | Indonesia

## Contacts

Primary contact responsible for organisational commitment to RSPO

Mark Murphy mark\_murphy@cargill.com

Cargill Office Center, PO Box 9300, Minneapolis, MN 55440-9300, USA US

Person reporting (if different)

D. Chandramohan chandramohan-dharmapalan\_nair@cargill.com

Financial contact for paying fees (THIS INFORMATION WILL NOT BE MADE PUBLIC)

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## Related information

State your policy on palm oil (Please provide links, upload attachments or complete the text box)

Please provide links for reports that may be relevant to Sustainable Palm Oil.

Cargill is committed to sustainable palm oil production, sourcing and usage. In July 2011, we announced our commitment that our supply of palm oil products to our customers in Europe, United States, Canada, Australia and New Zealand will be RSPO certified and/or originated from smallholder growers by 2015 (this excludes palm kernel oil products). This commitment will be extended across all Cargill's oil and trading businesses to cover 100% of its palm oil products and all customers worldwide by 2020

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Palm oil related websites

: [http://www.cargill.com/wcm/groups/public/@ccom/documents/document/palm\\_oil\\_policy\\_statement.pdf](http://www.cargill.com/wcm/groups/public/@ccom/documents/document/palm_oil_policy_statement.pdf)

RSPO reporting period

: July 2011 to June 2012

Date of submission

: 25-Sep-12

## Growers

### Estate operations:

Number of estates/management units: : 15

Number of estates/management units certified : 5

Area of estate plantations - planted (ha) : 32854

Area certified (ha) : 10007

### In which countries are your estates?

Indonesia – please indicate which states : Kalimantan Barat; Sumatera Selatan;

Malaysia – please indicate which states :

Other - please indicate which countries :

### Associated smallholder/plasma operations:

Area of associated smallholder plantations - planted (ha)

26,372

Area of associated smallholder plantations that are certified (ha)

17,594

### New plantings and developments:

Area planted in this reporting period (ha)

3,072

Have New Planting Procedure notifications been submitted to the RSPO for the plantings this year?

Yes, for Mukut Smallholder and ISK

### Third party FFB sourcing:

Tonnes of outside Fresh Fruit Bunches purchased from sources that are not company estates or contracted suppliers.

847

### Fresh Fruit Bunches processing operations:

Number of Palm Oil Mills operated : 5

Number of Palm Oil Mills certified : 2

Number of Palm Kernel crushers and/or Palm Kernel mills operated : 1

Number of Palm Kernel crusher/mills certified : 0

### Total Fresh Fruit Bunches Processing production capacity:

Total annual Fresh Fruit Bunches production capacity (mt) : Tonnes: 1,333,872

Total annual Fresh Fruit Bunches production : Tonnes certified: 682,663  
capacity certified (mt)

Total annual Crude Palm Oil production : Tonnes: 295,619  
capacity (mt)

Total annual CPO production capacity : Tonnes certified: 148,833  
certified (mt)

Total annual Palm Kernel Oil production : Tonnes: 0  
capacity (mt)

Total annual PKO production capacity : Tonnes certified: 12,576  
certified (mt)

Total annual Palm Kernel production : Tonnes: 68,720  
capacity (mt)

Total annual PKO production capacity : Tonnes certified: 33,185  
certified (mt)

## Marketing

If you produce RSPO Certified Sustainable Palm Oil, which supply chain options do you sell it through?

| Book & Claim | Segregated | Mass balance

## Time-bound Plan

\*\*\*The Time-bound Plan applies to existing/commissioned mills

Time-bound plan - Year expected to achieve RSPO 100% certification of mills and supply base/estates  
2015

What are your interim milestones towards achieving this RSPO Certified Sustainable Palm Oil Commitment (year and progressive CSPO%) - please state annual targets/strategies

1. South Sumatra : completed

2. West Kalimantan:

- Stage 1 RSPO certification audit completed in February 2008 and then again on August 2010.
- Corrective actions identified from these audits have been implemented with the exception on of some on-going government licensing processes pertaining to the land (legacy issues from date of acquisition).
- Smallholders areas in West Kalimantan are managed under a KKPA so all operational and administrative activities are the same as with the inti. Socialization is on-going. When Inti areas are certified so will the smallholder areas (managed together as one).
- Timing of Stage II RSPO certification audit and final certification are anticipated in 2013 depending on pace of government processing on on-going license processes.
- Upon certification based on this audit all volumes of CPO, PK and PKO produced in our company mills will be certified.

- ISCC and ISPO certification audits (Stage 1) will be conducted in October 2012 and Mar/Apr 2013 respectively.

Will you be expanding into new mills in the next five years?

yes

If yes, how many?

1

Time-bound plan - Year expected to achieve 100% RSPO certification of smallholders

100% certification done for Hindoli smallholders in South Sumatra. In West Kalimantan, the RSPO certification for HSL smallholder will be integrated with HSL own estates – due to KKPA scheme of smallholder PT HSL

What are your interim milestones towards achieving this RSPO Certified Sustainable Palm Oil Commitment (year and progressive CSPO%) - please state annual targets/strategies

1. South Sumatra:

- All current smallholder volume is RSPO certified
- A plan is being developed to train and prepare additional independent smallholders surrounding our mills.
- Objective is to certify 2,500 tons FFB by end 2013.
- New mill – Mukut: Mukut area already certified under Sungai Lilin mill.

2. West Kalimantan: As stated earlier smallholders will be certified along with Inti.

Time-bound plan - Year expected to achieve 100% RSPO certification of outside FFB?

Not applicable

What are your interim milestones towards achieving this RSPO Certified Sustainable Palm Oil Commitment (year and progressive CSPO%) - please state annual targets/strategies

Not applicable

## Targets for next reporting period

Outline actions that will be taken in the coming year to advance your plans for RSPO certification:

Target for supply chain certification of new palm refinery in Port Klang Free Zone, Selangor, Malaysia expected during 1st Quarter 2013.

Outline actions that will be taken in the coming year to promote RSPO certified sustainable palm oil

- Continue to promote the RSPO agenda in our communication with our stakeholders
- Continue to encourage our third party suppliers to join RSPO and attain certification.
- Encourage our customers to become RSPO members
- Offer our customers the option to utilize all physical 'chain of custody' trading models authorized by the RSPO, i.e., 'segregation' and 'mass-balance'. We will deliver RSPO certified product in response to market demand.

- Presentation during RT10 on Cargill sustainability practices

### Reasons for non-disclosure of information:

If you have not disclosed any of the above information please indicate the reasons why:

Data not know

If other please specify:

## Processors & Traders

### Operational Profile:

Please state what your main activities are : | Refiner of CPO and CPKO | Post-refinery processor | Trader  
within the supply chain:

### Operations and certification progress

Crude Palm Oil - Total Volume per year : Handled : Certified : 86,000  
(mt)

Palm Kernel Oil - Total Volume per year : Handled : Certified : 12,000  
(mt)

Palm Kernel - Total Volume per year (mt) : Handled : Certified :

All other palm oil derivatives and : Handled : Certified : 22,000  
fractions - Total Volume per year (mt)

Total volume of palm oil and derived : Handled : 0 Certified : 120,000  
products handled per year? (mt)

Of the total volume handled, how much : Handled : 100%  
of this is sourced from external sources?  
(by volume) (mt)

### Number of RSPO certified supply chain facilities:

Total number of facilities handling Crude : 18  
Palm Oil and/or derivatives)

Number of facilities certified for IP / SG / : 11  
MB supply chains

Do you utilise GreenPalm / Book & Claim? : yes

## What is the total volume of RSPO Certified Sustainable Palm Oil within each supply chain model?

Identity Preserved (mt)	:	
Segregation (mt)	:	33,000
Mass Balance (mt)	:	87,000
GreenPalm/ Book&Claim (mt)	:	

## Time-bound plan

Time-bound plan - Year expected to achieve 100% supply chain certification

2020

What are your interim milestones towards achieving this CSPO Commitment (year and progressive CSPO%) - please state annual targets/strategies

Our Palm facilities/refineries in Europe, USA and Australia already achieved supply chain certification. In Malaysia, two refineries are supply chain certified while an additional one new refinery which commenced operation in November 2011 is targeted for supply chain certification during 1st Quarter 2013.

Time-bound plan - Year expected to supply 100% certified sustainable palm oil

2020

What are your interim milestones towards achieving this CSPO Commitment (year and progressive CSPO%) - please state annual targets/strategies

In July 2011, we announced our commitment that our supply of palm oil products to our customers in Europe, United States, Canada, Australia and New Zealand will be RSPO certified and/or originated from smallholder growers by 2015 (this excludes palm kernel oil products). This commitment will be extended across all Cargill's oil and trading businesses to cover 100% of its palm oil products and all customers worldwide by 2020

## Targets for next reporting period

Outline actions that will be taken in the coming year to promote sustainable palm oil:

- Actively promote sustainable palm with customers, via national country initiatives, seminars
- Continue to encourage our third party suppliers to join RSPO and attain certification.
- Encourage our customers to become RSPO members
- Offer our customers the option to utilize all physical 'chain of custody' trading models authorized by the RSPO, i.e., 'segregation' and 'mass-balance'. We will deliver RSPO certified product in response to market demand.

**Reasons for non-disclosure of information:**

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If you have not disclosed any of the above information please indicate the reasons why:

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Confidentiality

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If other please specify

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We have not disclosed the total volumes we handle, as we consider that to be competitive sensitive information.