

BNP Paribas

Name of the organisation : BNP Paribas
 Corporate website address : www.bnpparibas.com

Company Details

Membership number : 5-0013-11-000-00
 Membership Type : Ordinary Membership
 Membership category : Banks and Investors

Please TICK all business activities your organization is involved in, INCLUDING the primary MEMBERSHIP CATEGORY.

(Please note that you are required to complete the form for all categories you are involved in as well)

You are allowed to tick more than one sector

| Banks and Investor

What is the name of the entity or holding company that has management control over all palm oil related activities within the organization? Please note that this ACOP submitted is only for the entity and subsidiaries that are members of RSPO and not the holding company

BNP Paribas

Is the holding company a RSPO Member? **Yes**

Please name any sub of the organisations in oil palm or related activities. Please note that all of your subsidiary companies are also bound by RSPO code of conduct, and this ACOP should report on all of their activities & progress whether they are members or not [Name. Activities. RSPO Members (Y/N)?]

Please indicate all the regions in which the member organisation and its subsidiaries for which you are completing this report operate in

| Europe | USA | Australia | India | China | Latin America | Africa | South East Asia | Malaysia | Indonesia | Other

Contacts

Primary contact responsible for organisational commitment to RSPO

Laurence Pessez laurence.pessez@bnpparibas.com T: 0033140147381

21, Boulevard Hausmann, Paris 09, France

Person reporting (if different)

Thomas Davreux thomas.davreux@bnpparibas.com

Related information

State your policy on palm oil (Please provide links, upload attachments or complete the text box)

Please provide links for reports that may be relevant to Sustainable Palm Oil.

See below for link to pdf

| | | |
|---------------------------|---|---|
| Upload new file | : | |
| Palm oil related websites | : | http://comprese.bnpparibas.com/applis/wCorporate/wCorporate.nsf/docsByCode/LDIO-8CJF3M/\$FILE/Politique%20Sectorielle%20Huile%20de%20palme.pdf |
| RSPO reporting period | : | July 2011 to June 2012 |
| Date of submission | : | 18/10/2012 |

Banks & Investors

Operational profile:

Please state what your main activities are within finance:

| Private Banking | Corporate/ Business Banking | Retail Banking | Global Banking | Treasury | Investment/ Equity | Trade Finance | Structured Finance | Capital Markets | Internet Banking/ E-Banking | SME Banking | Islamic Financial Service

Operations in palm oil:

What are the various types of financial services to the oil palm sector provided by your organization?
 | Trade Solutions | Lending/ Loans | Treasury Products | Cash Management Products | Investments | Other; IPO

How large is your investment/financial interest in the palm oil sector?

We are not in a position to come up with such a number this year but would expect to be in a position to provide a number for the next reporting. However, our interest in the palm oil sector does certainly remain within a 0% to 10% range. Please note however, that we would welcome any guidance as to how such investment / financial interest should be calculated for capital market transactions.

What geographic regions do you operate in for the Palm Oil business?

Mainly Malaysia and Indonesia, but also some parts of Africa.

Different sectors which you have the relationship with:

Growers, traders, consumer goods manufacturers

Number of lending engagements with palm oil organizations within the reporting period:

-

Palm Oil Policy:

Does your organisation have a lending or investment policy on palm oil?
 (If so please submit a copy as a pdf)

<http://comprese.bnpparibas.com/applis/wCorporate/wCorporate.nsf/docsByCode/LDIO->

8CJF3M/\$FILE/Politique%20Sectorielle%20Huile%20de%20palme.pdf

Does the policy on palm oil make specific reference to RSPO certified sustainable palm oil?

Yes, we encourage our customers to be RSPO certified by 2015 (growers, mills, traders, refiners)

Do you require your customers to be RSPO members?

No

Do you require your customers to have a public a Time-bound plan for 100% RSPO certification?

Maybe

Number of lending engagements refused due to non-compliance with your banks' palm oil policy:

-

Number of customers joined the RSPO as a result of engagement:

-

Amongst the oil palm growers, miller and refiner clients or prospects you engaged with, how many have consequently become RSPO members (# in the reporting period only)?

-

Time-bound plan

Time-bound plan - Year expected to achieve 100% certified palm oil financed:

2015

What other commitments & activities have you undertaken in the reporting year to promote CSPO?

We have undertaken a number of due diligence excercises for potential customers, sending consultants onsite in order to assess the compliance of the company with the BNP Paribas Palm Oil policy requirements

Targets for next reporting period

Outline actions that will be taken in the coming year to promote sustainable palm oil:

New customers will be screened in order to assess their compliance with BNP Paribas Palm Oil policy requirements and existing customers will be reviewed on the same basis